

Henschel Technologies — The Three-Week Build

One-page pitch

Who we are. Henschel Technologies is a managed IT services provider in Dover, Delaware — founded September 2026 by Louis Henschel, a network engineer with 30 years in the field.

What we built. In three weeks, one founder and one AI agent built a complete MSP: a live website, team portals, enterprise infrastructure (Microsoft 365, Intune, single sign-on), business tooling, go-to-market materials, and a formed, licensed Delaware business. Then we staffed it — 53 licensed AI seats working as real departments (HR, Marketing, Finance, tiered IT), with checkers that catch mistakes and quality review before anything reaches a client.

How we're different. - **Builders, not billers.** If an AI can do the job for a fraction of the cost, we say so. - **Discipline.** Our budgets are hard caps enforced in code — not alerts. When a limit is hit, the system refuses. Automatically. - **One throat to choke.** Phones, internet, and IT from one Delaware team. No finger-pointing between vendors. - **Real people.** No stock photos. No fake reviews. No invented clients. Real team, real work, Delaware.

What we sell. Managed IT (Essentials \$125 / Business \$175 / Premium Business \$225 per machine/month), business phone systems, cybersecurity, Microsoft 365, backup and data protection, network design. Fry — our AI assistant — on every client's team (\$10/user/month for managed-plan clients).

The promise. Technology promised to work for you. We're here to keep that promise.

henscheltech.com — Free IT evaluations for Delaware businesses.