



HENSCHEL TECHNOLOGIES | A SEPARATE PRACTICE

AI Consulting, Built to Put You Ahead of the Game.

Artificial intelligence is not coming to your industry. It is already here - in your inbox, your network, your competitors' workflows. We help Delmarva businesses adopt it deliberately, securely, and profitably.

01 Traditional Consulting

Strategy first. We assess where AI actually fits your business - and where it does not - before a single tool is bought.

02 Network AI Integrations

AI wired into the systems you already run: Microsoft 365, your network, your help desk, your daily workflows.

03 What's Next with AI

A forward roadmap that keeps you current as the technology moves - so you are never catching up again.

HENSCHEL TECHNOLOGIES

Delmarva's Managed Technology Partner | Dover, Delaware

Start with an AI Readiness Assessment

henscheltech.com

One specialty, three ways in.

AI Consulting stands on its own at Henschel Technologies - its own practice, its own roadmap, its own results. Whether you need a strategy, an integration, or a guide to what is coming next, there is a clear entry point.

AI Readiness & Strategy

We audit your tools, data, and workflows, then rank the AI opportunities by real return - effort, cost, and risk included. You get a written roadmap, not a sales pitch.

- Workflow and tool audit
- Opportunity ranking by ROI
- Policy and guardrail drafting

Microsoft 365 & Copilot Integration

We deploy and configure AI inside the Microsoft 365 tools your team already uses, with permissions and data boundaries set correctly from day one.

- Copilot readiness and rollout
- Data access and permission review
- Team training and adoption support

Network AI Integrations

Intelligent monitoring, automated ticketing, and AI-assisted diagnostics layered onto your existing network - so problems surface earlier and resolve faster.

- AI-assisted network monitoring
- Automated help-desk triage
- Predictive issue detection

Workflow Automation

The repetitive work - data entry, document sorting, inbox cleanup, report building - mapped, automated, and measured against the hours it gives back.

- Process mapping and automation design
- Inbox and document workflows
- Time-saved reporting

AI Security & Governance

Every AI tool is a new door into your data. We close the ones that should stay shut: access controls, approved-tool policies, and staff guidance that sticks.

- Shadow-AI discovery and policy
- Access and data-loss controls
- Staff AI-use training

What's Next: AI Roadmapping

A standing quarterly review of what is new, what matters to your industry, and what to adopt next - timed to your budget, not the hype cycle.

- Quarterly AI landscape briefings
- Pilot programs before full rollout
- Budget-aligned adoption planning

STEP 1

Discover

Readiness assessment of your tools, data, and team.

STEP 2

Design

A ranked roadmap with costs and guardrails in writing.

STEP 3

Deploy

Integration, configuration, and hands-on training.

STEP 4

Stay Ahead

Quarterly reviews keep you current as AI evolves.

Ready when you are.

Book an AI Readiness Assessment and leave with a clear picture of where AI pays off in your business - and where it does not. No obligation, no hype.

henscheltech.com
Book Your Assessment